

# Improving cleaning productivity in Independent Schools



## Nviro's proven track record in delivering productivity and cost savings

We recognise that some clients may initially have reservations about our ability to deliver the cost savings and productivity improvements we propose. However, our confidence in delivering results is rooted in 30 years of experience, our skills and support structure as well as working with leading supply partners and making good use of innovative materials and equipment. Over the years, we have successfully implemented effective strategies that have resulted in tangible benefits for our clients.

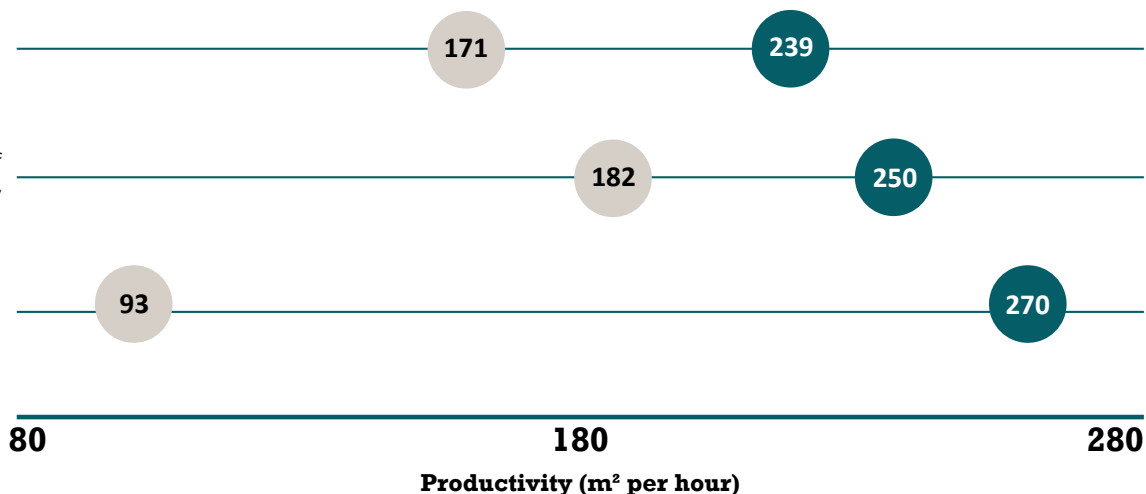
Our track record speaks volumes, showcasing instances where we not only met but exceeded expectations, delivering on promises of increased productivity and cost savings. We understand that you might be sceptical, but our proven results and commitment to excellence make Nviro a reliable partner in achieving operational efficiencies and cost savings.

## Cleaning productivity improvement with Nviro

**Example 1:** London-based boys school with modern facilities (science labs, library, sports facilities, theatre).

**Example 2:** Single site campus of 24,000m<sup>2</sup> catering for 1,400 students ranging from 7-18 years, with a range of buildings including teaching classrooms, sporting facilities, boarding and student and staff residential areas.

**Example 3:** 11500m<sup>2</sup> incorporating a public facing health and swimming facility.



## What is productivity and how do we measure it?

Productivity in cleaning is measured as the amount of space cleaned per hour (m<sup>2</sup>/hour). Factors like building type, usage, furniture, floor type, cleaning equipment, team structure, and supervision affect this. For example, a university with open spaces can be cleaned faster than a primary school with smaller rooms. Higher productivity means efficiency, saving time, and achieving higher standards or cost savings.

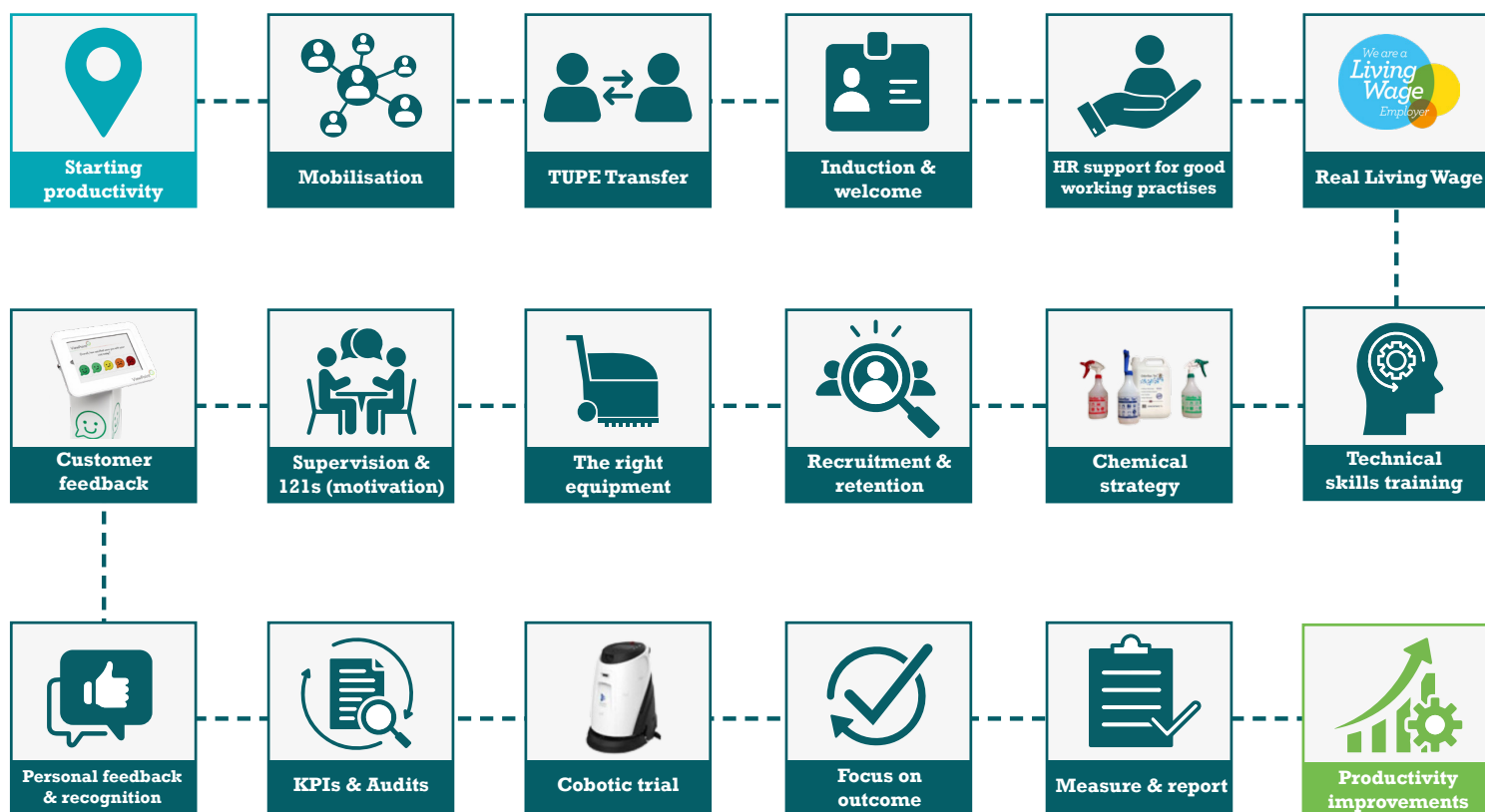
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## Nviro's approach to improving productivity in cleaning

To increase productivity, we focus on a wide range of factors. By tailoring our approach to your needs, your building and your requirements, we can significantly increase the amount of space cleaned per hour (m<sup>2</sup>/hour). Our strategies are adaptable and consider team structure and supervision, ensuring a streamlined and well-managed operation using industry-leading strategies and innovation.

Higher productivity, in turn, leads to higher standards of cleanliness and potential cost savings. We understand each school is unique, but our commitment to efficiency and delivering clean, hygienic and safe environments where building users can thrive sets us apart, making us the ideal choice for enhancing productivity in independent schools.



You will find links below that help explain some of these measures.

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## Could we help you too?

We know it's not easy to make a change but we're here to help you every step of the way.

Here's some helpful resources:

### Can robotics improve standards in your school?

[www.nviro.co.uk/how-robotics-give-cleaning-teams-a-boost-in-your-school/](http://www.nviro.co.uk/how-robotics-give-cleaning-teams-a-boost-in-your-school/)

### Using smart data to improve efficiency

[www.nviro.co.uk/smart-cleaning-how-data-can-make-the-most-of-your-cleaning-resources/](http://www.nviro.co.uk/smart-cleaning-how-data-can-make-the-most-of-your-cleaning-resources/)

### Getting ready for a TUPE transfer

[www.nviro.co.uk/how-to-get-ready-for-a-tupe-transfer/](http://www.nviro.co.uk/how-to-get-ready-for-a-tupe-transfer/)

### New cleaning contractor? No problem. Nviro and the mobilisation process

[www.nviro.co.uk/new-cleaning-contractor-no-problem-nviro-and-the-mobilisation-process/](http://www.nviro.co.uk/new-cleaning-contractor-no-problem-nviro-and-the-mobilisation-process/)

**New cleaning contractor?**  
**No problem - Nviro and the mobilisation process**

Changing hands after a procurement process can be a daunting business for many clients. The tender process can be long and expensive. Finances have to be validated to external stakeholders. Unexpected challenges can arise from any direction. But with the right cleaning partner, it doesn't have to be overwhelming.

**First let's get honest about the challenges of mobilisation**

There will be challenges when switching providers, and anyone who promises a seamless changeover is lying. The key isn't to look for a cleaning team that hides this possibility, it's to look for a team that has faced all possible challenges before and knows how to respond.

We've encountered all sorts of circumstances in our 30 years of experience. For one mobilisation, the previous contractors hadn't informed the foreign nationals in their cleaning teams - who were unfamiliar with UK legislation - that they were legally entitled to holidays. That meant we inherited a team with 40+ days annual leave in the upcoming year, and this obviously had cost implications and impacted service delivery.

There have been many cases of cleaners using their own chemicals bought from local supermarkets. And we've seen husband and wife teams bring their kids into school, sit them down in a corner, and proceed to clean as a pair - even though only one is listed as an employee.

Some instances defy belief. There was one time a recently ousted cleaning company broke into a storeroom on one of our sites and took all the vacuum cleaners. Horr! Well, they know the site and the school hadn't get around to changing their building codes.

We're a person-centred company. We don't sit idle when we find staff working in inhumane or dubious conditions, but there's another factor at play here: it's a security risk. What happens when we don't know which chemicals are on-site or who has access to them? What happens when contractors don't know who owns which sets of keys, or who has access to which key code?

Confronting the reality of mobilisation challenges is the first step to having realistic goals. But now that we've unpacked some of the first step to making the onboarding process as smooth as it can be.

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## Find out more

If you want to find out more about how Nviro can help boost your cleaning productivity, please contact our expert, Rob Richman:

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